

Things to Know



“The program was fast and easy with minimal paperwork. For me that was really important. EnSave also worked hard to ensure I received my check quickly while making the process as simple for me as possible.”

—Dan Hoekstra,
California Dairy Farmer

Questions?

Call EnSave today at
(800) 732-1399

California consumers are not obligated to purchase any full fee service or other services not funded by this program. This program is funded by California utility ratepayers under the auspices of the California Public Utilities Commission (CPUC).

Los consumidores de California no están obligados a comprar servicios completos o adicionales que no estén cubiertos bajo este programa. Este programa está financiado por los usuarios de servicios públicos en California bajo la jurisdicción de la Comisión de Servicios Públicos de California (CPUC).

The Dairy Energy Efficiency Program offers cash incentives on variable speed drives, plate coolers, compressor heat recovery units, scroll compressors, lighting, time clocks, ventilation, premium efficiency motors, and irrigation equipment to dairy customers of Pacific and Gas Electric Company.

- 1. Important Dates:** Installation of qualifying product(s) must be between January 1, 2010 and December 16, 2012. All required documentation must be received by December 16, 2012 to be considered eligible. Installations must be completed by November 30, 2012 for calculated measures and December 16th for all others. All rebates will be paid by December 31, 2012. The end date may change if funds are depleted sooner.
- 2. Complete the Application:** Read, complete and sign the “Application.” Be sure to include ALL required information and return to EnSave.
- 3. Notification:** Once EnSave receives the application, we will call to verify the information and collect specific project information. (i.e. runtime of equipment, horsepower of motors, lighting wattage, etc.)
- 4. Product Specifications:** Please visit: www.ensave.com/current_programs.cfm
- 5. Verification of Information:** If you qualify for the program, EnSave will send you a Commitment Agreement which will confirm your rebate amount and the potential energy savings of your project. Once you have received the Commitment Agreement, sign and return it to EnSave. If there are any changes, call EnSave or send your corrections to EnSave, and a new Commitment Agreement will be issued to you to sign and return.
- 6. Installation:** Check the Product Specifications to make sure all requirements are met. Contact your equipment vendor and install the qualifying equipment.
- 7. Documentation:** Both you and the equipment vendor must complete and sign the “Installation Completion Form” confirming the installation has been completed. Your vendor then submits it to EnSave along with a copy of the equipment invoice. The rebate amount cannot exceed 50% of the project cost. You must submit the equipment invoice which shall include: vendor name/address/phone, itemized listing of product including quantity, product description, manufacturer, model #, other identifying information as appropriate, project cost, date invoice paid or payment terms, and installation date. EnSave will process the rebate after receiving both the signed Installation Completion Form and the equipment invoice.
- 8. Payment of Rebates:** Because program funds are limited, once you have committed to a project, the rebate will be held for the project up to 90 days following the receipt of a signed Commitment Agreement. You will have 90 days from this date in order to submit the Installation Completion Form and invoice.
- 9. Web Site:** For additional information about EnSave or to download program documents please visit <http://www.ensave.com/currentprograms>
- 10. Questions:** Call EnSave at (800) 732-1399

Rebate List

“The program is very simple and straight forward... The rebate check was sent right off. There was nothing left hanging out there to wait on, and that’s the way I like to do things.”

—John Vogt,
California Dairy Farmer



Questions?

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Milk Processing	Rebate Per Unit
Milk Pre-cooler	calculated
Milking Vacuum Pump Variable Speed Drive	\$2,200
Milk Transfer Pump Variable Speed Drive	calculated
Compressor Heat Recovery Unit (for electric and natural gas fired water heaters)	calculated
Scroll Compressor for Bulk Tank	calculated
Ventilation	Rebate Per Unit
Ventilation Fan or Box Fan 24”–26” (retrofit)	calculated
Ventilation Fan or Box Fan 24”–26” (new construction)	calculated
Ventilation Fan or Box Fan 36” (retrofit)	calculated
Ventilation Fan or Box Fan 36” (new construction)	calculated
Ventilation Fan or Box Fan 48” (retrofit)	calculated
Ventilation Fan or Box Fan 48” (new construction)	calculated
Ventilation Fan or Box Fan 50”–52” (retrofit)	calculated
Ventilation Fan or Box Fan 50”–52” (new construction)	calculated
High Volume Low Speed (HVLS) Fan 16’ Foot Diameter	calculated
High Volume Low Speed (HVLS) Fan 18’ Foot Diameter	calculated
High Volume Low Speed (HVLS) Fan 20’ Foot Diameter	calculated
High Volume Low Speed (HVLS) Fan 24’ Foot Diameter	calculated
Exterior Lighting	Rebate Per Unit
Greater than/ equal to 750 watt lamp (L1028)	\$75
Greater than/ equal to 250 watt lamp (L1027)	\$45
Greater than/ equal to 175 watt lamp (L1012)	\$25
Greater than/ equal to 100 watt lamp (L1011)	\$20
Interior Lighting Fixtures	Rebate Per Unit
Greater than/ equal to 750 watt lamp (L1009)	\$90
Greater than/ equal to 250 watt lamp (L1030)	\$75
Greater than/ equal to 175 watt lamp (L1029)	\$40
Greater than/ equal to 125 watt lamp (L1008)	\$35
Custom Lighting	Rebate Per Unit
Custom Lighting Measures	calculated
Controls	Rebate Per Unit
Time Clock	\$36
Motors	Rebate Per Unit
Premium Efficiency Motor (10 HP)	\$125
Premium Efficiency Motor (15 HP)	\$155
Premium Efficiency Motor (20 HP)	\$210
Premium Efficiency Motor (25 HP)	\$360
Irrigation	Rebate Per Unit
Sprinkler to Micro irrigation—Field/Vegs	\$44 per acre
Low Pressure Sprinkler Nozzle—Portable	\$1.15 per nozzle
Low Pressure Sprinkler Nozzle—Solid set	\$1.15 per nozzle



Dairy Energy Efficiency Program

Application

Please read below, then fill out the application form on page 2 and sign at the bottom.

Terms and Conditions

As used throughout this document, the term "Party" means EnSave and Customer, collectively referred to as the "Parties." This application shall at all times be subject to changes or modifications by the CPUC as it may from time to time direct in the exercise of its jurisdiction.

- 1) To be eligible for a rebate Customer understands that s/he must be a commercial electric utility customer of Pacific Gas & Electric Company (PG&E) with an active meter served by PG&E. Customer must have a business of dairy product manufacturing, dairy product manufacturing (except frozen), dry, condensed, and evaporated dairy product manufacturing, or dairy cattle and milk production (as defined by NAICS codes 311500, 311510, 311514, and 112120, respectively). In addition, Customer must have one of the following rate schedules: A1, A6, A10, E19, E20, AG-1, AG-R, AG-V, AG-4, AG-5, AG-ICE.
- 2) Customer understands the following:
 - Program term is January 1, 2010 through December 31, 2012 or sooner if allocated funds are depleted. The deadline for all rebate payments is December 31, 2012. All required documentation must be postmarked by December 16, 2012 to be considered eligible for payment of rebate, in order to allow EnSave enough time to process and pay rebates by December 31, 2012.
 - New products that are ordered, purchased, and installed prior to January 1, 2010 or after November 30, 2012 (calculated) or December 16th, 2012 (all others) do not qualify for a rebate.
 - This program has limited funding, and that customers will be served on a first-come, first-served basis until allocated funds are depleted. This Program may be modified or terminated without notice.
 - Program offerings and rebate amounts may change during the program term.
 - Resale products, products leased, rebuilt, rented, received from warranty or insurance claims, exchanged, won as a prize, or new parts installed in existing products do not qualify.
- 3) Customer will allow, if requested, a representative from PG&E, the California Public Utilities Commission (CPUC), EnSave, or any authorized subcontractor reasonable access to Customer's property to verify the installed product. Customer understands that a rebate will not be paid if s/he refuses to participate in any required verification. Customer understands that PG&E may contact the qualifying product vendor and/or installer, if needed, to verify purchase and/or installation and may provide Customer's name and/or address to complete this verification.
- 4) Customer acknowledges and agrees that Customer cannot receive rebate(s) for the same product, equipment or service from more than one California investor-owned utility or third party energy efficiency program offering rebate(s) for the same product, equipment, or service funding with CPUC Public Goods Charge funds.
- 5) All rebates are taxable as income. Rebates over \$600 will be reported to the IRS unless Customer is exempt. Please consult your tax advisor concerning the taxability of rebates. Customer is responsible for any taxes that may be imposed as a result of receipt of rebates from this program. The 1099 form will be issued for the customer, regardless of who the payee is.
- 6) California consumers are not obligated to purchase any full fee service or other services not funded by this program. This program is funded by California utility ratepayers under the auspices of the California Public Utilities Commission (CPUC). Los consumidores de California no están obligados a comprar servicios completos o adicionales que no estén cubiertos bajo este programa. Este programa está financiado por los usuarios de servicios públicos en California bajo la jurisdicción de la Comisión de Servicios Públicos de California (CPUC).
- 7) EnSave is receiving funds from PG&E for this Project, but the Parties acknowledge and agree that PG&E shall not be liable to any Party for any losses or damages, including incidental or consequential damages, arising from or relating to this Application. PG&E makes no representation or warranty, and assumes no liability with respect to quality, safety, performance, or other aspect of any design, system or appliance installed pursuant to this Application, and expressly disclaims any such representation, warranty or liability.
- 8) Customer acknowledges and agrees that rebate payments are based on related energy benefits over the life of the product. Customer further agrees that in the event 1) Customer does not provide PG&E with 100% of the related benefits for the life of the product or a period of five (5) years, whichever is less, or 2) Customer ceases to be a distribution customer of PG&E during said time period, Customer shall refund a prorated amount of rebate payment(s) to PG&E based on the actual period of time for which Customer provided the related energy benefits as an electric customer of PG&E.
- 9) If Customer has existing on-site cogeneration or self-generation, EnSave shall not pay rebates for energy savings that exceed Customer's annual energy usage from PG&E. The annual energy usage shall be determined by Customer's last 12 months of energy usage as determined as of the date on which Customer signed this Agreement. This policy is subject to change with 30 day written notice to Customer.
- 10) Customer understands the following:
 - This signed and dated Application, a signed and dated Commitment Agreement, and a signed and dated Installation Completion Form and equipment invoice are required documentation necessary to receive a rebate.
 - The Installation Completion Form requires that both Customer and Equipment Vendor verify that they have read and followed the product specifications regarding the installation.
 - The rebate amount cannot exceed purchase price.
 - Customer must submit the following proof(s) of purchase:
 - o Equipment vendor name/address/phone
 - o Itemized listing of product(s), including quantity, product description(s), manufacturer, model #, and other identifying information as appropriate
 - o Purchase price per product
 - o Project cost, installation labor cost, date invoice paid or payment terms, and installation date
 - A rebate check for qualifying equipment will be sent following receipt of these documents, unless Customer is selected for verification, which may add additional time.
- 11) If a tenant, Customer is responsible for obtaining the property owner's permission to install the measure(s) for which Customer is applying for a rebate payment. By signing this Application, Customer represents that Customer has obtained such permission.
- 12) Each party shall indemnify the other for any losses or damages, except to extent that the losses or damages arise from a Party's sole negligence or willful misconduct.
- 13) EnSave agrees not to use the names, identifying characteristics, logo, service mark or trademark of the Customer's Facility for published project reports (except to fulfill reporting requirements to PG&E and/or the CPUC), advertising, sales promotion or other publicity without the Customer's written approval. (Note: Reverse is true for Customers as well.)
- 14) EnSave agrees to comply with all federal, state, and municipal codes, acts, laws, ordinances, statutes, rules, orders, and regulations, which apply to its actions at the Facility or to the Project.
- 15) Customer is solely responsible for checking the product/equipment specification to make sure all requirements are met.



Dairy Energy Efficiency Program

Application

Please return application to: EnSave, Inc., 65 Millet Street, Suite 105, Richmond VT 05477
Fax: (802) 434-7011; Toll-free: 800-732-1399

Customer Information

Name as it appears on PG&E Bill	PG&E Account No.	PG&E Service Agreement ID (SAID) No.
Address where equipment will be installed		
City	State	Zip
Mailing address (if different from above)		
City	State	Zip
Telephone Number ()	Cell Phone Number ()	Fax Number ()
Email Address	Tax Status (check one): <input type="checkbox"/> Corp (Individual/Sole Proprietor) <input type="checkbox"/> Non-Corp <input type="checkbox"/> Exempt	
	If "Exempt," please explain: _____	
Primary Contact Person for Project	Please enter one of the following:	
Title, if applicable	EIN or Federal Tax ID No. <input type="text"/> <input type="text"/> - <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>	
	SSN <input type="text"/> <input type="text"/> <input type="text"/> - <input type="text"/> <input type="text"/> - <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>	

Payment Release Authorization

Please complete this section **ONLY** if payment will be made to someone other than the applicant.

I am authorizing the payment of my rebate to the party named below, and I understand that I will not be receiving the rebate check from EnSave. I also understand and agree that my release of the rebate payment to such party does not exempt me from the rebate requirements outlined in this application.

Applicant (print): _____ Date: _____

Signature of Applicant: _____

Rebate Check should be made payable to:

Payee Name: _____

Mailing Address: _____

City: _____ State: _____ Zip: _____

Telephone: _____ Fax: _____ Email: _____

Application Authorization

I have read and understand the terms and conditions on Page 1. I certify that the information I have provided is true and correct and the product(s) and or equipment for which I am requesting a rebate meets the requirements in this application.

Customer Name: _____ EnSave Representative: _____

Signature: _____ Signature: _____

Date: _____ Date: _____